



+91 80 3745 1377
info@subex.com
www.subex.com

August 6, 2024

The Secretary
BSE Limited
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai- 400 001
Fax: 022-2272 2037/2039/2041/3121
BSE Scrip Code: 532348

The Secretary
National Stock Exchange of India Limited
Exchange Plaza, 5th Floor, Plot no. C/1
G Block, Bandra-Kurla Complex
Bandra (E), Mumbai - 400 051
Fax: 022-2659 8237/38; 2659 8347/48
NSE Symbol: SUBEXLTD

Dear Sir/Madam,

Sub: Subex Limited “The Company”- Investor Presentation for Q1 FY25 on August 5, 2024

Pursuant to Regulation 30 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, please find enclosed the Investor presentation for Q1 of FY25 for the Earnings Call scheduled to be held on Wednesday, August 7, 2024, at 11:00 A.M. (IST).

Kindly broadcast the same on your website.

Thanking you

**Yours truly,
For Subex Limited**

**G V Krishnakanth
Company Secretary & Compliance Officer**

Encl: as above

Subex Limited

CIN - L85110KA1994PLC016663

Registered Address : Pritech Park - SEZ, Block-09, 4th Floor B Wing
Survey No. 51 to 64/4, Outer Ring Road, Bellandur Village, Varthur Hobli, Bengaluru - 560 103. India



Subex Limited Investor Presentation

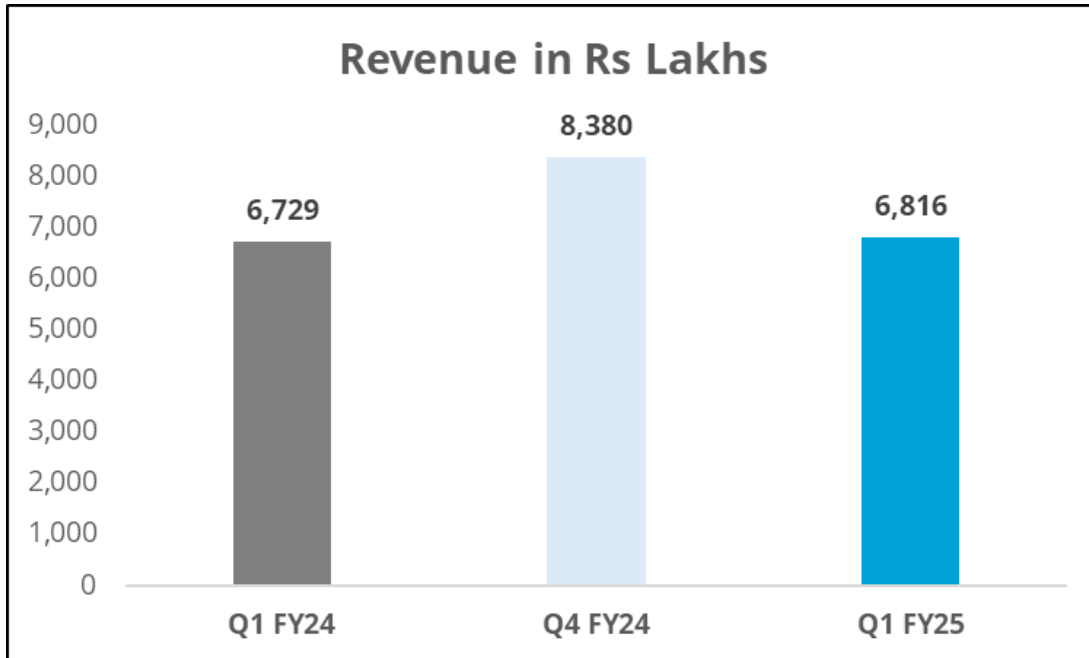
August 24

investor.relations@subex.com

Agenda of the meeting

- Financial Updates
- Business Highlights

Quarterly Results



- Operating Revenue at Rs 6,816 Lakhs
- EBITDA at Rs (604) Lakhs;
- PBT* at Rs (1,121) Lakhs; PAT* at Rs (856) Lakhs.
- EPS at CQ Rs (0.20) vs PQ Rs (2.83) vs CPYQ Rs (0.35)

Other Information

- DSO stood at ~111 days vs ~107 days in Q4 FY24, excluding unbilled trade debtors.
- Closing cash stays at Rs 10,080 Lakhs vs Rs 10,393 Lakhs of Q4 FY24.

	(₹ in Lakhs)		
	Q1 FY24	Q4 FY24	Q1 FY25
EBITDA	(1,474)	308	(604)
PBT*	(1,796)	135	(837)
PAT*	(1,928)	(856)	(1,121)

*Excl.exceptional items in Q4' FY24

Business Highlights

G



Growth

- Reimagine & Grow
 - Continued growth in telco business
 - Won Tier 1 Opco from Europe
- Moonshot catalyst (AI Agents) with Verizon, Orange, Safaricom and Econet
- Jointly launched Fraud Management solution on Google AI platform
- Contribution to TMF 770 (Fraud risk scores for non-telco) and TMF 696 (Telco fraud score)

E



Efficiency

- Divestment of IDcentral
- Launched code co-pilots for AI and Engineering teams

T



Talent

- Controlled Attrition
- Continued focus on upskilling, training and gender diversity



Thank you

investor.relations@subex.com

Our portfolio

Personalized, seamless, secure, intelligent, and empowering offerings for Telcos

Make it personal

- AI CX Studio
- Digital Onboarding

Consistently Connected

- Network Analytics & Asset Management

Intelligence @ your service

- Business Assurance
- AI Use Case Studio

CONNECTED EXPERIENCES

Smart connections for smart businesses

- Enterprise Billing
- Partner Ecosystem Management

Connect with confidence

- Fraud Management
- Network Cybersecurity
- Digital Identity Management

Cashless convenience

- Fraud Management
- Transaction Monitoring
- AI FinTech Studio

Positioned at the heart of a new use case driven + multi-year tech driven investment cycle